
MEDIA RELEASE

October 21, 2020

T&T CHAMBER ANNOUNCES THE AWARD RECIPIENT FOR 2020 INTERNATIONALLY KNOWN...T&T OWNED COMPANY OF THE YEAR

The Trinidad and Tobago Chamber of Industry and Commerce is pleased to announce the selection of Ramps Logistics Limited as the award recipient in the category of Internationally Known...T&T Owned Company of the Year of the 2020 Champions of Business Awards. This category recognises a company for its achievements in taking incredible steps to move their business from a local operation to an International player.

Ramps Logistics Limited is one of the region's leading logistics providers. Formed in 1985 by Ramnarine Rampersad as a customs brokerage provider, the company employed just 1 person. By 2000, it began offering freight forwarding services, with an increased employee base of 12 and partnering with major shipping lines to bring cargo to and from Trinidad. In 2013, now providing these services to several large downstream energy companies locally, Ramps made a major decision to expand within the region. Guyana was identified due to its growth potential for trade and logistics. At that time Guyana's energy sector had not yet been identified, but being in Guyana worked positively for Ramps when they secured a contract for logistics and shorebase management with ExxonMobil, who was preparing for exploratory drilling (which proved to be hugely successful).

Subsequently, the company won a tender to provide integrated logistics to ExxonMobil, going up against international providers who typically would subcontract after securing a tender. The track record then spoke for itself, and Ramps can boast of having captured contracts from other major energy giants such as Schlumberger and Halliburton, among others. In 2017, having entered the Suriname market, it secured a contract from Tullow that was 90% and 10% in Suriname for an offshore well in Suriname. Ramps Logistics also has operations in Mexico and will soon be engaging the Colombian market. Now an established regional operator, Ramps has set its sights on expanding beyond the region and given their careful strategic planning, success is sure to follow for this home-grown company.

The finale of the Champions of Business Awards ceremony will be held on November 20, 2020 at 8.00pm. The event will be broadcast live on television on CNC3 and live streamed when the presentation will be made to Ramps Logistics and other award recipients.

Champions of Business is one of the T&T Chamber's Signature Annual Events. The program awards and celebrates excellence in business in four main categories of Entrepreneurship, Business Technology, Internationally Known...T&T Owned Company of the Year and the Business Hall of Fame.

The T&T Chamber thanks the Sponsors of Champions of Business 2020:

- Platinum sponsors: bmobile, EXIMBANK Trinidad and Tobago Limited, Guardian Life of the Caribbean Limited and the Trinidad and Tobago Unit Trust Corporation.
- Bronze Sponsors: Southern Sales and Service Company Limited, Trinidad and Tobago Stock Exchange Limited and Atlantic.
- Media partners: Guardian Media Limited and Music Radio 97.1 FM.

-END-

For media enquiries, please contact:

Rianna Paul

Manager, Trade and Business Development Unit

Email: rpaul@chamber.org.tt

FROM THE MARKETING AND COMMUNICATIONS DEPARTMENT