

CHAMPIONS OF BUSINESS

Stefan Grosberg Founder/Managing Director Del Mano Food Limited



Del Mano Food Limited (Del Mano) manufactures a range of high quality sausages in Trinidad and Tobago. Stefan Grosberg always had a passion for food, especially meat. After graduating from university, he felt the urge to pursue a non-traditional path. Stefan was inspired during his travels to Europe where he spent time and worked with organic farmers, butchers, chefs and cheese makers. Upon returning to Trinidad, Stefan took part in a farming course with the Ministry of Agriculture. Thereafter, he got involved in an international organization called Slow Food. Stefan's interest in food heightened and he decided to pursue his passion.

Stefan began using the ingredients from his kitchen garden to make pesto and sold to consumers at craft markets. Stefan moved into sausage production because he wanted to offer a healthier option – sausage that was handcrafted with premium cuts of meat. It wasn't long before sausages dominated the company's sales. Del Mano was changing the market perspective of 'sausage'.

Stefan believes that food should inspire, create joy and satisfy body, mind and soul. He is only interested in making and eating real, wholesome food. When Stefan began to face challenges sourcing meat locally either through local farmers or meat distributors, he made the decision to source an overseas partner that provided high quality antibiotic-free pork. Stefan keeps abreast of international standards around production and distribution of meat and maintains high production standards. With an arsenal of fresh herbs sourced from local farmers and unique blends, Del Mano offers a range of sausages made from pork, beef, lamb, chicken and even goat.

Del Mano recently entered a new phase of development. Plans are underway for the construction of a new factory which would meet international standards for export. The company is also re-branding its packaging and increasing its local distribution.

Stefan became involved in Slow Food because he believes in their motto "Good, clean and fair food". He is one of the founding members of the local Convivium. Stefan has been involved in several Terra Madre events to unite farmers, producers and customers. He also formed part of the original team of Global Shapers Port of Spain Hub, an initiative of the World Economic Forum, to engage youth in social change projects.

The Trinidad and Tobago Chamber of Industry and Commerce (host of the Champions of Business Awards) and EY (Sponsor of the EY Entrepreneur of the Year™ – Emerging Entrepreneur) congratulates Stefan Grosberg, Founder/Managing Director, Del Mano Food Limited on being selected as a finalist in the category of Emerging Entrepreneur on November 15, 2019.



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