

# **AGENDA**

## **PRE-MISSION SEMINAR: ENGAGING CUBA IN COMMERCE**

**VENUE:** Conference Room, the Chamber Building, Columbus Circle, Westmoorings

**Time:** 9:00 am -11:30am

**Cost** Free of Charge for Mission Participants  
Other participants: \$250TT (plus VAT)

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### **FIRST HALF: T&T TRADE RELATIONS WITH CUBA**

#### **1. Opening Address**

Ms Catherine Kumar – Chief Executive Officer (10 minutes)  
9:00am- 9:10am

#### **2. Introduction on Trade and Business Opportunities in Cuba**

His Excellency Guillermo Vazquez Moreno Ambassador of Cuba to Trinidad and Tobago (15 minutes)  
9:10am-9:25am

#### **3. Trade Relations between Trinidad and Tobago and Cuba : Past, Present and Future**

His Excellency Mervyn Assam, Ambassador Extraordinary and Plenipotentiary with Responsibility for Trade and Industry (15 minutes)  
9:25am- 9:40 am

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#### **BREAK (15 MINUTES)**

9:40am – 9:55am

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### **SECOND HALF: DOING BUSINESS IN CUBA – CHALLENGES, OPPORTUNITIES AND REALITIES**

#### **4. Export Financing Products through the EXIMBank**

Mr Shaun Waldron – Manager – Credit and Business Development (15 minutes)  
9:55am- 10:10am

**5. Republic Bank: Banking for Businesses in Cuba**

Mr. Roopnarine Oumade Singh-General Manager – Corporate and Investment Banking  
(10 minutes)

10:10am – 10:20am

**6. Doing Business In Cuba “Opportunities and Challenges”**

exporTT (15 minutes) (TBC)

10:20am – 10:35am

**7. Company Testimonial**

Joe Pires (15 minutes) Managing Director- Caribbean Chemicals

**10:35am – 10:50am**

**8. Navigating through the Language Barriers ‘Brief on Business Spanish’**

Chelsea Charles (15 minutes)

**10:50am- 11:05am**

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**9. QUESTION AND ANSWER SESSION**

(15 MINUTES)

11:05am- 11:20am

**10. Closing Remarks**

(5 minutes)

11:20am- 11:30am

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**\*\*\*\*END\*\*\*\***

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*We invite all interested persons to indicate their interest in attending the Seminar no later than May 10, 2015. For further information please contact Ms Lisa Douglas or Ms Rianna Paul at 637-6966 Ext 1288 or 1222.*